

28 January 2020

Market Announcements Office
Australian Securities Exchange
Level 5, 20 Bridge Street
Sydney NSW 2000

Australian Family Lawyers to enter Canberra

The Board of AF Legal Group Ltd (**ASX: AFL**) (**Company**) is pleased to announce that it will enter the Australian Capital Territory ('ACT') with the opening of a new office in Q3 FY2020.

The office will be led by the highly respected leading family law practitioner Courtney Mullen. Ms Mullen was recommended in Doyles Guide as a Leading Family & Divorce Lawyer for the ACT market in 2019. She is also the secretary on the Canberra Region Family Law Professionals Association Committee and is a member of several legal bodies including Collaborative Practice Canberra.

"We welcome Courtney to the AFL family. Courtney brings with her a track record of success in the ACT family law market with a following of client referrers and an understanding and enthusiasm for our digital marketing strategy. Courtney is a wonderful fit with our culture and most importantly has a focus on client driven outcomes", said Managing Director Edward Finn.

Canberra is a unique jurisdiction for Family Law underpinned by important demographics including a population of 430,000 residents which earn the highest net weekly wages in Australia.¹ This expansion is in line with the growth strategy employed by the AFL Board to secure lateral hires in new geographies from which the Company can roll out its digital marketing capability and operating model. AFL will be seeking to replicate the success and formula of the start-up NSW office that was launched in Sydney.

"The opening of our Canberra office is the next step for AFL in the execution of our focussed and measured growth agenda which we outlined in our AGM last year. This expansion now gives us a presence across all key cities on the eastern seaboard, with the focus now turning to the continued rollout of "AFL 2.0" which will enhance and strengthen our organic growth platform", commented Executive Chairman Grant Dearlove.

In addition, the Board is pleased to announce it has also executed an additional lateral hire in Brisbane. Vanessa Hernandez a senior Family Lawyer and Deputy Chair of the Gold Coast Family Law Pathways Network brings her experience and strong client networks operating in the Queensland Family Law market strengthening the existing Brisbane office as the Head of Legal.

For any questions, please contact the undersigned on +61 2 8272 1400.

Yours faithfully



Maggie Niewidok
Company Secretary

1. Australian Bureau of Statistics, 6302.0 - Average Weekly Earnings, Australia, May 2019

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